



**Appraisal  
Institute®**

*Professionals Providing  
Real Estate Solutions*

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**Delaware Chapter of the Appraisal Institute**

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David Passero, MAI  
Frank Selby, MAI  
Stephen Huston, SRA

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## **Our Members Speak for Themselves About The Value of *APPRAISAL INSTITUTE* Membership**

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*Being a designated member of the Appraisal Institute has been a very rewarding experience in meeting first class professionals and making great friends in the profession.*

**Jim Mullin, SRA**  
**Owner, Mullin Appraisal Service**

*I think it goes without saying that the educational offerings produced by AI are top notch.*

*Is designation something necessary for a residential appraiser? Of course not, but having that distinction will lead to higher visibility and revenue.*

**Lee Trice, SRA**  
**Founder & Principal, Valuentric**

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*When you say that you are a part of the Appraisal Institute it gains immediate respect and gives the public a sense of reassurance in the quality of work they will be receiving.*

**Benjamin Bauer, Candidate for Designation**  
**Valuation Analyst, W. R. McCain & Associates, Inc.**

*The contacts I have developed through the membership have proven extremely valuable.*

*I believe my investment in the Appraisal Institute has more than paid for itself through the income generated as a result of my professional growth.*

**Harold Carmean, Practicing Affiliate**  
**President, Carmean Appraisal Group**



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*An MAI after your name commands instant respect, not only from fellow appraisers, but from your client base as well.*

**Georgia Nichols, MAI**  
**Senior Vice President, Newmark Knight Frank**

*There is no doubt that the designation sets you apart from the pack and is a tangible acknowledgement of the time, experience, and effort one has put in to earn it.*

**Robert McKennon, MAI**  
**President, Appraisal Associates, Inc.**

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*I consider earning the SRA Designation the best thing I've ever done for my career. If I had one regret, it would be that I didn't do it sooner.*

**Stephen R. Huston, SRA**  
**Huston Appraisal Co.**

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*I highly recommend to anyone that is a professional appraiser to become a member of the Appraisal Institute.*

*It will give you back more than you could ever imagine.*

**William McCain, MAI**  
**President/CEO, W. R. McCain & Associates, Inc.**

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*Membership in the Institute is a worthwhile investment.*

**Milton Booth, Candidate for Designation**  
**Certified Appraiser, Accent Consulting Group, DE**



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